

Associate | Executive Operations

Location: Westlake Village, CA

Job Type: Full Time

Area of Interest: Private Client

Company Description

One Capital Management, LLC (“OCM”), is a leading global wealth management firm that offers diversified wealth management services to private clients, endowments and foundations, investment companies, and institutions in the U.S. and Canada. OCM is well-positioned to tailor wealth management solutions for its clients through its wealth forecasting group and integrated investment management service.

Position Description

The **Associate | Executive Operations** supports the President of the firm, playing a key role in delivering a seamless and exceptional service experience for both internal teams and clients. This role includes a variety of administrative and client-facing tasks to ensure smooth daily operations and high-level client satisfaction.

Specific responsibilities may include, but are not limited to:

- **Administrative Support for the President of the Firm**
 - **Calendar Management:** Schedule and coordinate meetings, calls, and travel for the President. Ensure preparation for meetings, presentations, and other key engagements.
 - **Email and Correspondence:** Manage incoming emails and communications.
 - **Document Preparation:** Prepare reports, presentations, and business documents as needed.
- **Confidentiality:** Handle sensitive information with the utmost discretion and confidentiality.
- **Client Relationship Management**
 - Serve as a primary point of contact for clients regarding account maintenance, cash management, distributions, and investment reporting.
 - Research and resolve routine to moderately complex client issues, utilizing internal resources and escalating as necessary.
 - Prepare client account paperwork, including agreements, custodian forms, applications, and other required client deliverables.
 - Coordinate new client onboarding activities, including document collection, process execution, household setup, and proactive client communication.
- **Tracking & Documentation**
 - Maintain accurate records of client interactions, activities, and meetings in CRM systems, ensuring timely and compliant documentation.
- **Collaboration and Professional Development**
 - Participate in team projects, business initiatives, and continuous training opportunities to enhance skills and industry knowledge.

Job Requirements

- Excellent organizational skills with keen attention to detail and the ability to prioritize tasks.
- Strong communication skills, both written and verbal.
- Expertise in Microsoft Office Suite (Excel, PowerPoint, Word)
- Salesforce experience preferred.
- Bachelor's degree is preferred.
- 1-3 years professional experience is preferred.
- Familiarity with financial terminology and basic wealth management principles.

Compensation & Benefits

- Salary range: \$72,000 - \$85,000
- Performance Based Bonus
- Flexible and responsible paid time off (PTO).
- Participation and coverage under the company health care plan.
- Participation in the company 401(k) Plan.
- Reimburse up to \$75 monthly for a membership fee for the company Wellness Program.
- Company sponsorship in continuing education.

Interested applicants should submit their resume to hire@onecapital.com.